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Volume 16, Issue 2

Power Curbers, Inc.

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POWER CURBER PROFILES

News and information to make you more competitive

Going With a Winner

When Colts Clinched the Super Bowl, This Curb Crew Showed Its Colors

Tony Page was there when the Indianapolis Colts won the Super Bowl in January.

First time since the team moved to Indianapolis in 1984. That's a long stretch.

Tony and his crew at C C & T Construction Co. Inc., in Indianapolis, IN, are die-hard Colts fans. Good seats. They make every game they can. He describes his curb machine operator, Larry Shelly, as a fanatic. The kind who paints his face blue and then screams himself even bluer in the face, as they say.

Others might describe Tony himself as a fanatic. He's the only fan with a Colts-blue Power Curber.

He decided right after the Super Bowl win.

Tony's family has been buying Power Curber equipment since the 1960s, when curb machines ran on rails and the work was much harder. His dad, Pete, is now a consultant in the business.

The upgrade this year to the new 5700-C is the talk of Indianapolis.

"We're getting a lot of comments," Tony says, and hope-



Photo by Pete Myers, Power Curbers' Service Manager

stop at the machine. He is planning Colts hard hats for the curb crew, a Colts flag on the machine and customized Colts' signage.

The machine operator, Larry, is "like a kid at Christmas," Tony says. Tony's brother, Chris, not quite the sports fan as the others, went along with the idea, as long as the machine had all the new bells and whistles, Tony says. So, Chris has the new computer system on the machine, and everyone is happy.

The machine is doing great, Tony says. "It's a lot more stable. The curb we pour right now is better than any curb we've ever poured."

The company has always had good service with Power Curbers, Tony says. When not at Colts' games, C C & T specializes in site work and heavy/highway construction. **PC**

fully, they will win the bid for the site and curb work at the new Colts stadium now under construction.

"I decided if we were getting a new machine that we would show our support for the team," Tony says. He won't

Tim Meyer is Power Curbers' regional sales manager and Pete Myers is service manager for Ohio, Indiana and Kentucky. Tim can be reached at 513-226-5598.



Kenny Warner

MOVING ON with the 5700-C

• Sidewalk

Scheduling superintendents Kenny Warner and Jeff Neely of Freeman Curb & Gutter Co. Inc. of Burgaw, NC, like the clean look of their new 5700-C. A total of 95% of their work is curb, with sidewalk also thrown in. The machine has been on the road since it arrived, with the crew working within a 200-mile radius of the home office.

"The machine power allows you to cut more while pouring," Kenny says. "It doesn't bog down. It's alot smoother machine."



Jeff agrees. "I like the way they've got everything cleaned up," he says. "It makes it alot easier than ever." Jeff has been with Freeman for 10 years, moving to the company from the landscaping business. "I've been impressed with the curb machine since the first time I saw it," he says. "I like to put the curb down, but the number one thing we sell is quality. And it helps to have a wonderful group of guys. When they get out of the truck, everybody knows his specific job and everybody gets it done."

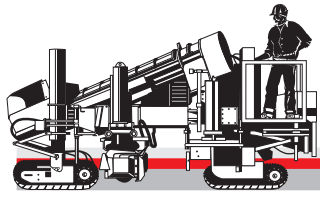
Kenny knows that service questions are as easy as speed dialing his dealer, Southern Equipment Service. "They're quick to answer and they don't quit until they get it right," he says. **PC**

Steve Blalock, Eddie Lanter and Mike Williams of Southern Equipment Service work with customers in the Carolinas and Virginia. They can be reached at 704-855-5424.

• Highway Shoulder



Atlantic Contracting Co. of Greensboro, NC, poured this 48-inch wide (122cm) highway shoulder with its new 5700-C.



Washington Contractor Grows Business from Door-to-Door Landscape Curb



Matt Rumble says that you have 'to listen' to the machine to tell how it is pouring

Matt Rumble, who owns Curb Appeal in Wenatchee, WA, has come a long way in the curb business in 14 years.

He started his business in 1993 with an old pick-up truck and a small landscaping curb machine. He got jobs by going door-to-door. After a set-back with a broken leg, he pressed forward – at one time having only \$7.50 in the bank. He bought a Power Curber 150 extruder in 1994.

In 2007, as he looks back, he realizes how far he has come. He bought his first new curb machine, a Power Curber 5700-SUPER-B, last year. His first job with the machine proved that he had earned his stripes. He went right into difficult tight radii work in a parking lot and the machine poured flawlessly.

Through the years of owning used Power Curbers, he has figured out a few things about the machines. "You can't only run a curb machine by sight and feel," he says. "You have to listen to what's going on. A lot can be known about how a machine is pouring by what you can hear."

Matt taught himself to run his first used machine, a 1988 model 5700 that he bought in 1997. He depended on technical support from Charlie Ginder at the Power Curbers factory, who talked him through any problems on the phone. He upgraded to a 1999 model 5700-B in 2003.

His business has grown steadily. He not only has a new curb machine but also a new pick-up and several other pieces of new support equipment – including a 34-foot (10.3m) boat on Puget Sound! **PC**



Curb Appeal's work represents very little tie-in work in parking lot islands



Tight radius work by Curb Appeal in Wenatchee, WA

Photos by Steve Millam, Sales Manager, Power Curbers, Inc.

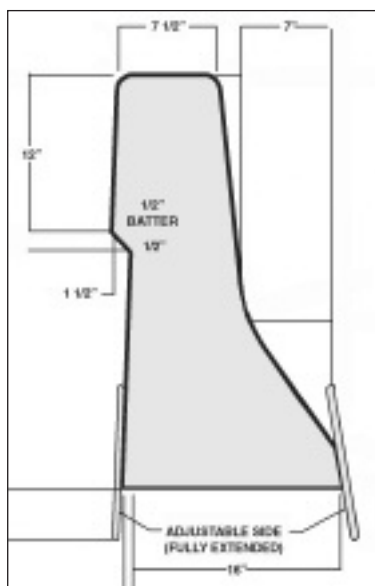
Tricky 'Lip' in Texas

'You're pouring concrete on air'

Work that involves parapet with a "lip," or overhang, on Houston belt roads brought general contractor South Coast Construction into the slipforming business.

Previously, the Houston-based company had subbed its curb and barrier work. The company purchased a used Power Curber 5700-SUPER-B for the parapet work, which is being installed on major interstates throughout Texas.

The walls are of varying height, from 36 to 42 inches (91 to 106cm) and require a 1½-inch "lip" (3.8cm) designed into the mold (see drawing). The mold has an



open front with a porch for pouring over steel and hydraulically operated adjustable sides.

The decorative "lip" is on the outside of the wall, which is called Texas 501 and is required on major interstates, according to Jeremy Hajovsky, assistant project manager for South Coast Construction.

The "lip" adds difficulty to the pour. "You're pouring concrete on air," says David Shoe, mold specialist for Power Curbers. "There's

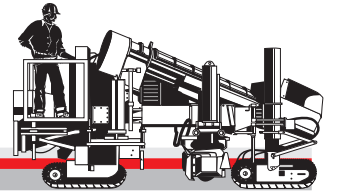
nothing to support it. If everything is not perfect, it will fall down." **PC**



Photos by Scott Green, Power Curbers' Service Technician



This 42-inch (106cm) parapet requires stiff concrete to hold the unsupported decorative 'lip' in place. South Coast Construction's crew poured 8,900 feet (2,714m) of the parapet with 'lip' on this job



Lou Jenkins, left, and John Yohe of Kishmo Inc. in Apollo, PA, tackle electrical troubleshooting at Power Curbers' new hands-on training center

Now, That's Service! New Training Facility Wows Participants

Ryan LauBenstein, Monroe Roadways, Denver, NC: "The lay-out and equipment (in the classroom), very impressive."

Tim Gaddis Jr., Gadcon Inc., Owensboro, KY: "The classroom facilities exceeded our expectations."

Marco A. Mendoza, Mendoza Concrete Construction, Del Rio, TX: "Classroom visual aids were top of the line. V.I.P. treatment."

Matt Brandt, L G Seifert Construction Co., Dillsburg, PA: "Great facilities. Very clean. Excellent conditions. Very roomy."

Brian Huber, Kishmo Inc, Apollo, PA: "In my opinion, Lee (Myers) is the best instructor I have had. He really takes the time to explain things. I feel that many topics were explained completely, and can't wait to apply them."

Don Holyok, Dirigo Slipform, Stillwater, ME: "Good interaction. It was great to chat with engineers."

Tim Quinn Hetrick, Kishmo Inc., Apollo, PA: "It was helpful to have other contractors similar to us and share applications and techniques."

Jack Deninis, Deninis Construction, Binghamton, NY: "We all had opportunities to ask what our interests are."

Jerod L. Jones, Parham Construction, Charlottesville, VA: "Everything was good. Even the jokes!"

'The Curb Man' of Monroe, Louisiana Machine Purchase Changed His Business Focus to Curb Work

Buying a curb machine 7 years ago changed Mark Williams' business and made him a lot more profitable, the Louisiana contractor says.

"Now I'm the Curb Man," he says. Mark, of WM Construction, Inc., of Monroe, LA, bought his first Power Curber for his own business use, he says. "I was doing residential stuff – whole subdivisions and pouring curb by hand," he says. "It was taking me too long to finish a job.

"The machine really changed my business. All the other contractors I was in competition with, I began pouring their stuff. I've really set the

standard in north Louisiana.

"I negotiate private jobs, but now I'm not bidding against them for residential work. Then, they call me for their curb work."

Mark chose a Power Curber after calling all manufacturers. "I seemed to get the best answers from Power Curbers," he says.

Mark says that he really works hard to produce a perfect product. "I pour 2,200 to 2,500 feet a day (671 to 762m), and it makes a beautiful curb."

Mark had previously operated a competitive machine, and says there

is no comparison to the Power Curber. "It's like daylight and dark," he says.

"(The competitive machine) is slower and doesn't pour radius as well.

And radius work is high on his priority list. On a recent 19,000-foot curb job (5,795m) at Bossier Parish Community College, Mark poured 9,000 feet (2,745m) of different shaped islands.

"The job looked great," he says. "Everybody raves about the work, and it's because of the machine."



Mark Williams

'Everybody raves about the work, and it's because of the machine.'

— Mark Williams, W M Construction

Machine Size Key Factor for Indiana Contractor

'We were losing projects without machined curb'

When it was time to buy a curb machine, S & L Builders of Millersburg, Ind., liked Power Curbers' focus on machine size.

"It seemed that your main focus was on this size machine," says Tom Schmucker, machine operator, speaking of the 5700-B.

S & L Builders is a slab and foundation contractor who realized a need for a curb machine. "We were losing projects because of our inability to do machined curb," Tom says.

"We thought that the machine was the next step in offering the total package."

S & L Builders liked the 5700-B's versatility and also felt comfortable with Power Curbers' support, Tom says.

Marty Clark sells and services Power Curbers' equipment in northern Indiana, Wisconsin, Minnesota and eastern Iowa. He can be reached at 815-483-3264 or mclark@powercurbers.com.



Tom Schmucker

Colorado Contractor Likes Machine's Size

Sam Hollingsworth says that his 5700-B is the right size for the variety of work that he does – from curbs to bike trails.

Sam, who owns S & A Concrete in Colorado Springs, CO, started out building homes and got into curb work in the 1980s. He was faced with "a bunch of sidewalks," he says, and went straight to a slipform machine. Today, a

third of his business is curb work.

He has a 1997 5700-B and says he has no problem pouring 12-foot center-pour walks.

He also likes the machine's capability to trim and pour at the same time on curb applications. "We trim 4 inches," he says. "We can go right through it. Works great."



Sam Hollingsworth

Extruders Keep Right on Earning Their Keep

50-Year-Old Extruder Still Going Strong in Vermont

This extruder is 44 years old. John Spain of Newport News, VA, recently found the slide of an early model extruder, the 606. The machine was owned by Standard Bitulithic Co. of Baldwin, NY, a division of Warren Brothers, a large hot-mix asphalt company bought by Ashland Oil in the mid-1960s. John's dad was branch manager for Standard. The machine's first big curb job was Roosevelt Field Shopping Center in Baldwin, NY.



A 50-year-old extruder just changed ownership for the 3rd time and is chugging away – laying asphalt curb in Vermont.

Jerry Perantoni, who has worked with the machine the longest, recently sold it to R G Paving in Williamstown. Jerry, who owns Jerry Perantoni Paving in Barre, VT, says that the 1957 Stephens-Canfield machine "runs beautifully." He's a believer in taking care of equipment. Maintenance is pretty simple, he says.

"Over the years, it's put down miles and miles of curb," Jerry says. "There were days, years ago, when we put 50 to 80 tons of asphalt through the machine in a day. You get 50 feet

of curb to the ton.

"Compared to some new models, this machine is so easy to work with."

The Stephens-Canfield machine pre-dates the Power Curber 150, which is sold today.

Jerry began working with the machine in 1964 for another company and bought it 20 years ago to use in his own company. After 44 years in the business, he decided to get out of paving and sold the machine.

He has good memories of the machine. "It was profitable for me," he says

Auger Revolutionized Work

Glenn Dawson's family has been in the concrete contracting business since 1948, the year that Glenn was born. He got his first set of tools when he was 3. "My dad had determined my life then," Glenn says. Today, his dad, Robert, is 90 and still goes on job sites.

In the 1960s, Dawson's Construction laid curb by hand. The forms were heavy, and the company was the first in the area of Hurt, VA, to turn to slipform machine work. Those early machines ran on tracks. "You had to trim one way, reverse the sensor and pour back the other way," Glenn says.

Dawson's first purchased a Power Curber 5700 and then moved to the 5700-B. "The auger sold me on the machine," Glenn says. The auger was a life saver, he says. Tears in a belt on the earlier machine could result in a lot of down time.

Today, the company started by Glenn's dad and uncle is moving toward the 4th generation of Dawsons. Glenn's son, Jonathan, is in the business, and Glenn has high hopes for his two grandsons.

The 5700-B pours a lot of 6-foot (1.8m) wide ditch for Dawson's, as well as curb and gutter.



Glenn Dawson

New York Contractor: Support Fantastic

Jade Deninis of Deninis Construction in Binghamton, NY, poured curb by hand for 22 years before buying a slipform machine.

Now, he owns at 5700-B and says that Power Curbers support – both technical and parts – is fantastic.



Jade Deninis