

# Words of the Best Kind Straight from Our Customers

## Machine Design Key Factor for Montana Contractor

A Montana contractor who bought a used curb machine says that he chose a Power Curber because he didn't like the way competitive machines were built. The operator's panel on the

5700-B "has everything right in front of you,"

says Allan Zachariasen of Zachariasen Concrete Construction in Lolo, Montana.

"I'd seen a competitive machine work and didn't like it," Allan says.

As owner-operator, Allan says that he likes the power of the machine, the auger, the pressure washing, and the ability to haul it on a regular truck.



Allan Zachariasen likes the power



The 5700 Series: The Number One Selling Curb Machine in the World – Now in its 22nd year and going strong!

## Hand-former: 'Now we can go after more work'

Buying a 5700-B after pouring up to 50,000 feet of curb a year (15,250 m) by hand puts Tennessee contractor Jerry Hammer in a good position to move his business ahead.

"It's making the work easier," Jerry says. "Over the long run, it will save the backs of a lot of men."



Jerry Hammer: 'Now we can go out and sell and go after more work'



Todd Thoutt, left, and Keith Thoutt: Family business keeps 3 Power Curbers on the road

son of Carl, C.J., is also in the business, along with Audrey's children, Don, Matt, Janice Lowrance and Sharon Guthrie.



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**'It's so powerful. So durable. Contractors all over the world should have one of these machines. You can see your pour; you can see your mix; it's the best yet.'**

**'I have won a lot of money with this machine, betting people that I can do 3- and 2-foot radius turns.'**

— John Linares, Machine Operator,  
Brost Forming Supply, Inc., Phoenix, AZ

time," says Jerry. "You have to do it on their time-frame," he says. The machine's faster production will allow him to get to those projects when the customer demands.

## Machine Gets Him In and Out of Tight Spots

Don Clark of Thoutt Brothers in Denver, CO, says that versatility sold him on the Power Curber machine. "It has the ability to get in tighter quarters and is easier set-up," he says. "It's also much easier to operate."

Don also likes the machine's size and versatility on the job. "You can back up on the stringline and get around manholes," he says. "You can turn the machine around right in the middle of the road."

Don says that Thoutt is totally sold on Power Curber machines now. "You couldn't pull the machine out of their arms," he says.

With eight family members in the business, the Thoutt family's contracting business is 40% curb work, according to brothers Todd and Keith Thoutt.

Thoutt Brothers bought its first curb machine 7 years ago to reduce the labor of hand forming curb. Recently, they upgraded to a 5700-SUPER-B, and they keep 3 curb machines running, working in a 60-mile radius of Denver.

"Once you learn the machine, it's simple to run," says Keith. "We didn't cut labor with the machine; we just do more jobs. The machine can double the work by hand."

Audrey Thoutt is majority owner and president. Todd and Keith's dad, Carl, is vice president. Another



Don Clark ... likes machine's versatility



Sioux City Engineering of Sioux City, IA, paving 24 feet wide (7.3m), 10 inches thickness (25cm) with SF-3000. Steel female keyways are being inserted in the center of the slab and will tie into the next lane to lock the lanes together

Photo by Dan Napierda, National Accounts Rep, Power Pavers, Inc.

# POWER CURBERS POWER PAVERS PROFILES

Volume 15, Issue 3

Power Curbers, Inc.

# Sixth Generation Family Business Concentrates on Residential Paving

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# POWER CURBER PROFILES

News and information to make you more competitive

## A Big Machine For Smoothness



Photo by Dan Napietala, National Accounts Rep, Power Pavers, Inc.

Three of the 6 generations in the family business: Dick Sulzbach Jr., left; Dick Sulzbach Sr., center; and Jon Sulzbach

A sixth-generation family contractor brought the heavy-duty SF-3000 slipform paver into his fleet of equipment, after good experience paving with a smaller SF-2700.

Sioux City Engineering of Sioux City, IA, purchased the Power Paver, after studying it and a similar machine manufactured by the competition.

"We were comfortable with the paver that we had," says Jon Sulzbach. "Weight is what we wanted. We wanted the bigger machine for smoothness." The machine weighs from 65,000 to 75,000 pounds, depending on paving width (29,484 kg to 34,020 kg).

Jon is vice-president of the company, which went into residential concrete paving 17 years ago. Jon's dad, Dick, and brother, Jason, are also on board.

His great-great-grandfather, Fred Sulzbach, started the company as a building contractor. "We got out of building 50 years ago and went into underground utilities," says Jon. Residential paving grew out of that work, he says. "We started seeing the need to pave the streets back, once we got the underground utilities in," he says.



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Sioux City Paving was featured on the cover of the January 2006 issue of Construction Equipment magazine

Sioux City reports that service by Power Pavers is great, with the service technicians being easy to work with. "They stay right with us," says Jon.

They've used the SF-3000 to pave up to 31 feet (9.45m) wide.

The machine paves from 12 to 27 feet (3.65m to 8.23m) with integral curb on one or both sides. With optional extensions, it paves up to 32 feet wide (9.75m).

The SF-3000 has side forms that hydraulically widen 3 inches (7.62cm) and raise 3 inches (7.62cm), allowing the operator to back the machine over the previous day's pour and start paving right off the header. This eliminates gaps and blowout and results in less hand work.

### WE'RE GROWING! NEW ADDRESS AND PHONE

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## Going Strong in Ireland!

### SUPER-B's Versatility Nails Market

Riding on the current building boom in Ireland, the Power Curber 5700 Series curb machine has become the machine of choice for slipform company owners.

Power Curbers UK & Erie, dealer for Power Curbers/Power Paver products in the United Kingdom and Ireland, says the 5700-SUPER-B is the machine of choice.



Bryan Hebble-Thwaite

ASCON Civil Engineering & Builders of County Kildare (see photo) made the most recent purchase of a Power Curber 5700-SUPER-B and is using it primarily for slipforming barrier.

Power Curbers UK & Erie of Arnside, UK, with Bryan Hebble-Thwaite as owner, has been a

Power Curbers dealer for 6 years.

Customers in Ireland prefer the option of a self-contained water pump that allows constant running of the pump (see photo, back of machine).

The Power Curber 5700-SUPER-B is the right machine for the market in Ireland because of its versatility, Bryan says.

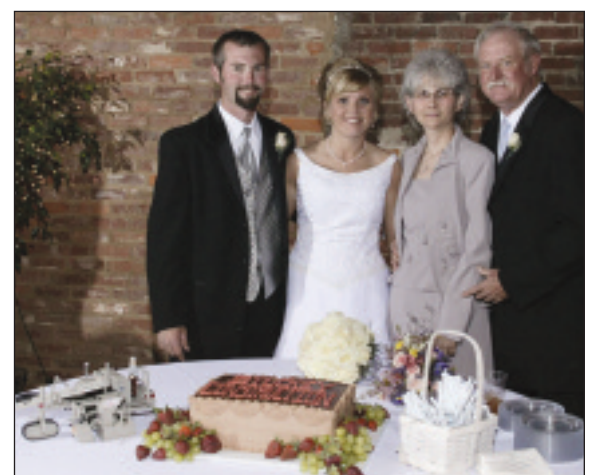
"With all the development going on in Ireland, the SUPER-B can be used for barrier, slot drain, path ways and kerb," Bryan says.

Bryan Hebble-Thwaite can be reached at 44 7785 313 290.



Photo by Wayne Irby, Power Curbers Field Service Technician

New SUPER-B owned by ASCON Civil Engineering & Builders will be used primarily for barrier



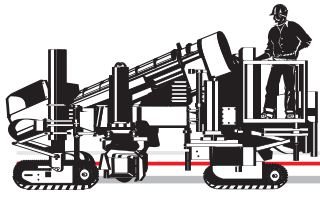
A curb machine with part of the wedding party – Matt and Blair Stuckey, and Matt's parents, Peggy and Earl Stuckey

### A Power Curber Wedding

Yes, that's a model of a Power Curber positioned beside the cake at the wedding of Matt and Blair Stuckey of Whigham, GA. Matt grew up along with Stuckey Construction, so his mother, Peggy, also pictured, was determined that the business that is so much a part of his life would be well represented on the most important day of his life.

Matt's dad, Earl, also pictured, started the company the same month that Matt was born 25 years ago. Earl began with a used competitor's machine, but soon switched to a Power Curber and has been running our machines ever since. Stuckey Construction currently runs two slipform curb machines and an extruder. Matt is now president of the company that his dad started.

The model was made by Ben West, former Power Curbers employee.



# Changing His Life For the Better 'I'd like to keep on growing and growing'

Seven years after José Fernández came to the U.S. from his native El Salvador, he went into business for himself. He picked the concrete business, doing curb-and-gutter as well as foundations and slabs, and he has never looked back.

By his eighth year in business, he was able to upgrade his equipment to a Power Curber 5700-SUPER-B.

Fernández Construction Corp. of Paw Creek, NC, does curb jobs in the Charlotte area and plans to move into slipformed sidewalk.

José followed his brother to the U.S. from El Salvador in 1990 and started doing concrete work. "I've been in concrete for the last 15 years," he says.

His decision to start his own business was driven by the need for financial success and opportunity.

"I was living in an apartment and I wanted to have my own house and my own car," José says. "I needed more money. I got a family.

"I had a little money saved up, and I called for insurance and a license. I made business cards and I started driving around. I stopped everywhere I saw people doing concrete."

Three years later, José incorporated his company. "Now we can't keep up," he says. "I got 2 curb machine operators and plenty of labor. I speak Spanish and the guys understand me. I could hire 100 people, if I could handle them."

He runs 5 crews of 5 guys each doing driveways, foundations, sidewalks, and slabs, as well as slipformed curb-and-gutter work. Sometimes, he hires a sub-contractor to help him, when he is too busy.



The crew, left to right: Carlos Reyes, Julio Hernandez, Gerardo Morales, José Fernández, Edwin Chinchilla, Juan Ramirez, Juan Fernández (brother of José), and David Aceituno

He owns a house on two acres of land and lives the American dream, with a twist – trips each month back to his native country.

José travels back to El Salvador once a month, where his wife, a school teacher, his two

children, his dad, another brother and sister still live. He owns a bus line and trucking company there, and his wife manages a retail building.

"My family is proud of me," says José. "I'm not greedy with money. God has blessed me. He blesses me every day. When I go back, I take clothes for children. I give money to little children and old people. The children see my truck coming and they all run. I take candy and \$1 bills. They call me 'Uncle.' I do something to help and in my heart, I feel good."

He attributes his success to doing good work. The 5700-SUPER-B is helping him grow the business. He started out with a used 5700. "The new machine has more power," José says, allowing the crew to complete jobs faster. Operator Gerardo Morales likes the Quick Connect Mold Mount option, which makes it easier to change molds and speeds up the work.

"The company is growing here," says José. "I'd like to keep on growing until I die ... growing and growing."



José Fernández attributes his success to producing a good product on time

Southern Equipment Service is the dealer. Reach Steve Blalock at 704-855-5424.

## In Ireland, Slipformed Safety Barrier on the Increase

O'Regan Slipform Kerbing Ltd. of County Limerick completed a stepped barrier project along more than 10 miles (17 km) of Fermoy By-Pass in the South of Ireland.

Owner Brian O'Regan reported that his Power Curber 5700-B worked perfectly during the pour and the work was



Miles and miles of barrier by O'Regan Slipform

well within specification.

The barrier is 35 inches high (900mm) with two .78-inch (20mm) continuous reinforcement re-bar placed in the concrete.

Brian said that the key to the work quality was a combination of machine and crew, plus the close liaison with his concrete supplier, Slattery's Concrete.

O'Regan Slipform operates two Power Curbers – a 5700-B and a 5700-SUPER-B doing similar work on highways in the Middle and South of Ireland.

For more information, contact Power Curbers' dealer in Ireland, Bryan Hebble-Thwaite of Power Curbers UK & Erie: 44.77.85.313.290 or bryan@powercurbers.co.uk

Photo by Bryan Hebble-Thwaite, Power Curbers' dealer in the UK

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## Asphalt Contractor Maximizes Performance with SUPER-B

An Iowa asphalt company that expanded into concrete with a 5700-SUPER-B has rated the machine's performance excellent on curb-and-gutter and sidewalk applications, according to Cody Mohrhauser, concrete superintendent.

Brower Construction of Sioux City bought the SUPER-B in 2005. "We went into concrete to maximize job efficiency by not having to rely on subcontractors," said Coby.

"We do a lot of re-hab work with asphalt overlay."

Coby, who has had experience with competitive curb machines, finds the SUPER-B "smaller and more versatile."

He is impressed with the offset on the trimmer. "Moving the trimmer vertical and horizontal is a big plus," he said.

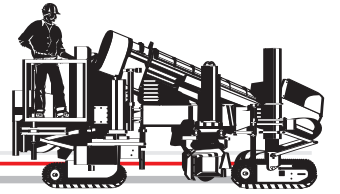


Cody Mohrhauser: 'Moving the trimmer vertical and horizontal is a big plus.'



Brower Construction crew slipforming sidewalk

Photo Courtesy of Brower Construction



# SUPER-B Helping Improve Lives in Venezuela

A Power Curber 5700-SUPER-B is being used on a 3-year project in Venezuela that will improve the lives of the citizens in the city of Ocumare del Tuy near Caracas.

The project is called Pueblo Nuevo (New City) or "Hope of the People." It is being promoted as "construction to build the lives of the people." Thousands of citizens will move into Pueblo Nuevo from sub-standard housing.

The project involves 7,000 homes, including apartments, single-family homes and town houses; shopping centers, a medical center, schools, including a technology center; and parks.

Pedro Azpurua, Inc. is director general and Roberto Cavallin is director of Consorcio Pueblo, the company constructing the huge project.

Consorcio Pueblo purchased the SUPER-B because it would be impossible to install this much curb by hand, according to Pedro. "The whole project will include 55 kilometers of curb (34 miles)," he said. Phase I of the project, now under way, involves 750 employees on the construction crews.

The curb machine is doing very well as the project gets under way. The company is committed to having 250 apartments completed by July, and will continue to finish 250 per month, Pedro said.

Also involved in the construction by Consorcio Pueblo are water treatment plants and utilities.



The first phase of the project involves 250 apartments

Photos by Wayne Iby, Power Curbers Field Service Technician



Pedro Azpurua, Inc., left, and Roberto Cavallin of Consorcio Pueblo needed the 5700-SUPER-B to install 55 kilometers (34 miles) of curb

## Back In School

### 'I liked the time with the machine on tight radius'

Power Curbers' technical staff continues to get rave reviews for winter service schools – held this year at the factory in Salisbury, NC, and also at locations in Denver, CO, and Phoenix, AZ.

A total of 182 customers went through the two days of training. Here are a few comments:

"A good two days ... I learned about running the machine, instead of just working on it. I understand better the dash functions."

Phil Hart, LSR Enterprises, Leesport, PA

"I liked the time at the plant with the machine on tight radius. I learn well with hands-on applications."

Brandon Martich, Engleman Const., Macungie, PA



Power Curbers technician Brandon Bello, center, turns jack handle to adjust sensor wand in discussion on stringline at a hands-on class in Phoenix

Photo by Randy Chandler, General Manager, Amvil American (www.amvilamerican.com)

"Lesson plan was well thought out. Hands-on, a great asset. Instructors are knowledgeable and a pleasure."

Bob Merola, Slusser Brothers, West Hazelton, PA

"Excellent class ... not a lot of pushy sales or arrogance about the machines ... very good."

Russel Cash, WJ Cash Const., Opelika, AL

Schools, taught by Lee Myers and Brandon Bello, are held in February and March. The schedule for 2007 will be available at [www.powercurbers.com](http://www.powercurbers.com) in the fall.

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## Main-Line Paver Moves Into Curb Market

City Wide Construction of Cedar Rapids, IA, moved into curb work as an extension of its main-line concrete paving.

Seeing a Power Curber machine work pretty much made the decision on which brand of curb machine to buy, says Mick Bertelli, superintendent for City Wide.

"It's simple to set up and go when you come off the lowboy," says Mick, who adds that the auger and hydraulic mold shift are important features.

"We did a 50-foot test run and then took it to the jobsite," he says. "People said we were crazy to start with sidewalk, but it worked out just fine."

Mick's brother, Mark, is owner of the company.



Mick Bertelli: 'It's simple to set up and go when you come off the lowboy.'

## More Customer Help

Rick Harbaugh is a new face at Power Curbers. You may hear from Rick about parts to stock in order to avoid machine downtime.

Rick is a weekend racer and a member of the Sports Car Club of America.



Rick Harbaugh